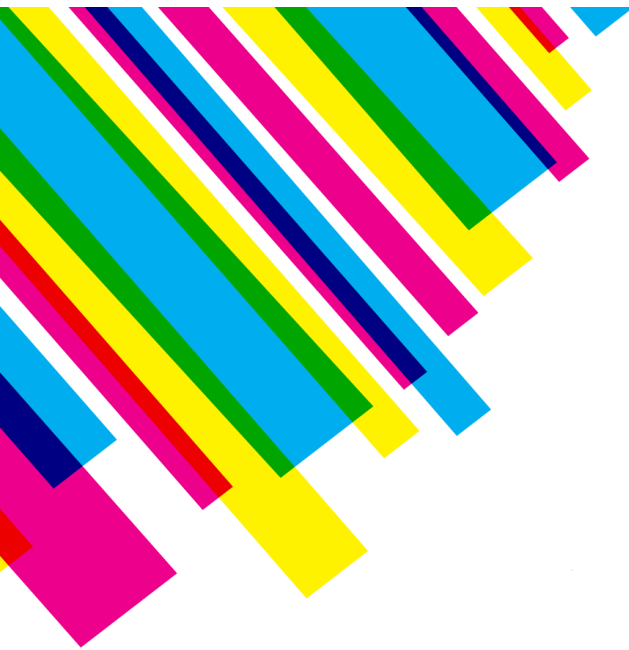




So You Think You Want a 2 ΔE ?

COLOR20

get the answers here

David Hunter



Audience Roles

What is your Primary Role

- Brand Manager
- Creative
- Print Buyer
- Prepress
- Printer Operator
- Manufacturer
- Other?

Audience Expertise

3 Questions- Heard of it, Understand it, Teach it

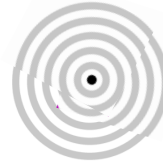
Raise Hand for each definition, and keep raised

- Delta E 2000
- Different Delta E formulas
- CIE Lab color space
- Spectral color space
- Traditional Score Card App (ColorCert/PressSign)
- G7 Methodology
- Understand Standards only take us so far...

Agenda

Stack of Tolerances

- What reference? Aim point:
- Delta What? Δ ?
- Print Device capabilities
- Reference disagreements
- Substrate disagreements
- Measurement disagreements
- Light booth disagreements
- Rules of Engagement



Print Manufacturing Road Map

Maturity of Print Service Providers

GRAPHIC ARTS

PRINT MANUFACTURING

SUBJECTIVE PERSONAL-BASED JUDGMENT

METRIC-BASED JUDGMENT SCIENTIFIC

VISUAL ASSESSMENT • COMPARATIVE COLOR MEASUREMENT • ADVANCED COLOR CONFORMANCE



VISUAL

Personal perception-based comparison to physical standard

- no knowledge required
- expensive and time-consuming personal supervision
- dependent on the person
- lighting conditions related
- uncontrolled metamerism



BASIC INSTRUMENTAL

Instrument-based comparison to physical standard

- numerically expressed color differences
- expensive and time-consuming personal supervision
- uncontrolled metamerism
- initial swatch-book inaccuracy



COLORIMETRIC AIM

Instrument-based comparison to colorimetric standard

- numerically expressed color differences
- stable color definition
- exchangeable color definition
- the possibility of remote control



SPECTRAL AIM

Instrument-based comparison to spectral standard

- numerically expressed color differences
- spot colors, SCTV, CxF/X-4 compliant
- exchangeable color definition
- lighting condition

Covering Eight Device Tolerances

Four levels Color Control Maturity

- Don't have the time to Cover the first three level
- They are in PDF of this presentation
- *We are covering the most mature color control option*
- *Only way to hope to achieve a 2 ΔE tolerance*
- *Reference hand outs to provide road map to 2 ΔE*

Defining Color Salability (Acceptability):

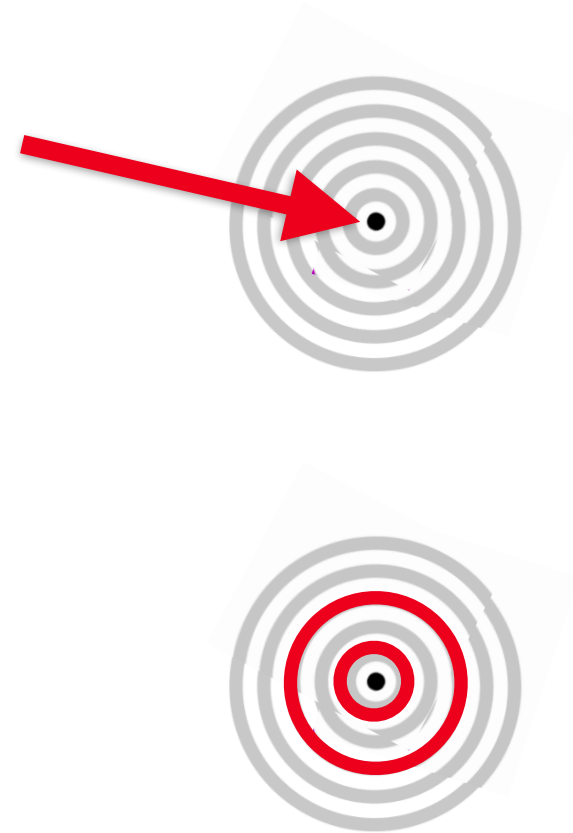
Depends on:

- Print buyer's *expectations*
 - *Spot/brand color match*
 - *Image/page color match*
- Print device's *production capability*
- Important related variables (instrument/lighting/substrate)
- All of which affect print devices production capabilities

Requirements to Define Color Match

Requires:

- Defining **Reference** to Match:
 - *Spot/brand color match*
 - *Image/page color match*
- Allowable **Tolerance (Δ)**:
 - Dependent on variables
 - *Printing process, device, consumables, measurement, light booth,*



How Different is Too Different?

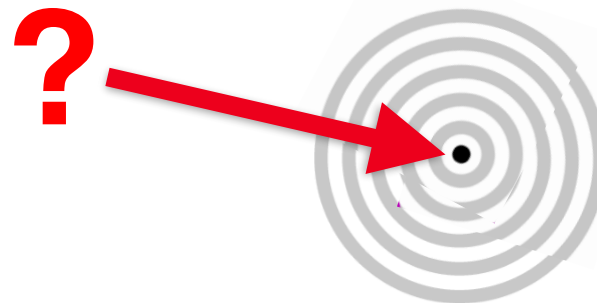
Which one is Correct? Which is the Reference?



1a. Defining Print Reference (a la GRACoL)

Options for defining reference

- ◆ Physical Print
- ◆ Industry References (7 CRPCs)
- ◆ SCCA Adjusted to CRPC
- ◆ Actual Print Condition
 - ◆ Create custom ICC Profile



Limitations of Print Sample to Match to ...

No idea how it was printed

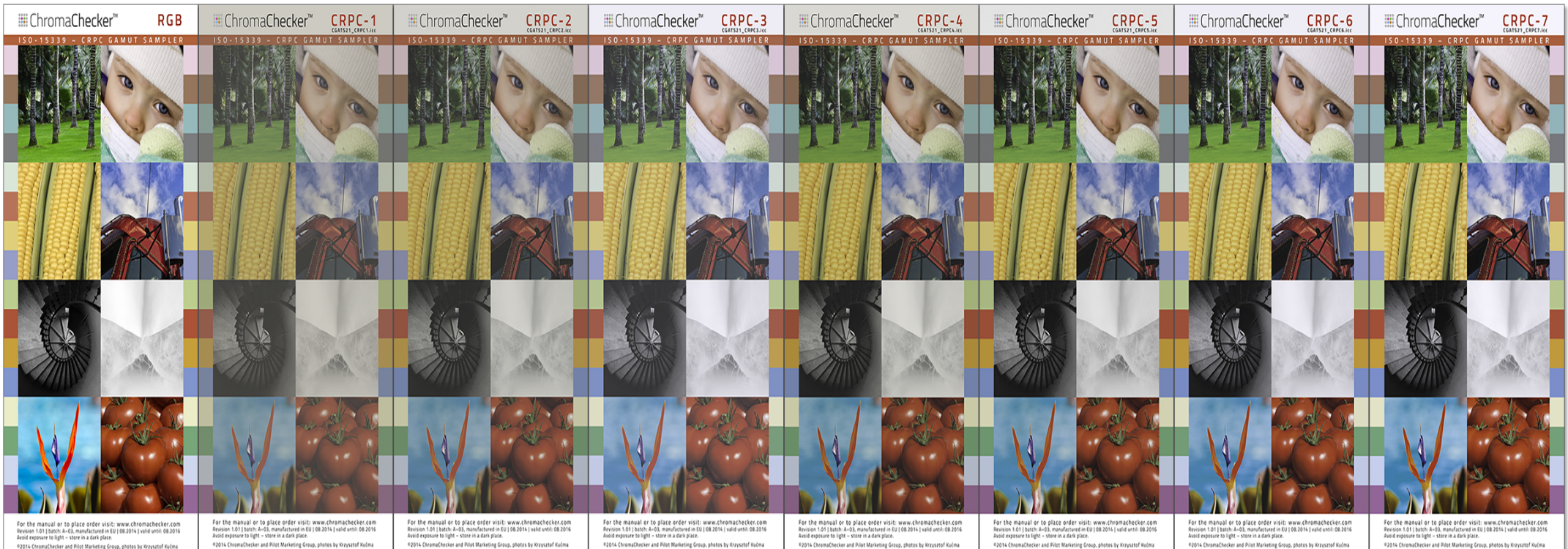
- Is it reproducible?
- Standard colorants, and densities for CMYK primaries?
- Dot gain, gray balance and overprints?
- Will require a lot of trial and error, and may never match



Characterized Reference Printing Conditions

Representing 7 different conditions/substrates

- 4 Coated stocks, 3 Uncoated stocks, ISO 15339 Part 2



SCCA Adjusted CRPC to accommodate paper

Works well if substrate is Lab=95,1,-4 (M1)

- But not many substrates match this value which requires:
 - Suppliers to apply SCCA to their process to match
 - Suppliers use M1 measurement devices
- If substrate is close (within 4 ΔE) then use SCCA

Limitations of Reference Print Conditions match

Works well if substrate is within $2\Delta E$ (00)

- But not many substrates match this value which requires:
 - Suppliers to apply SCCA to their process to match
 - Suppliers use M1 measurement devices
- If substrate is close (within $4 \Delta E$) than use SCCA to define a new Reference Print Condition
- If substrate is greater than $4 \Delta E$, suggest creating Custom Profile (Actual print condition)

Actual Print Condition

Need to run on multiple printer runs

- Provides most accurate rendition of Print Condition
- Requires fairly small target (no dedicated press runs)
 - Spectral prediction software
 - Ready for ICC Max (next generation profiling)
- Use one master instrument that can be adjusted for
- Takes extra time and money, but much more accurate

Reference Options for Process Color

Road Map to Analytic Based Print Manufacturing

GRAPHIC ARTS

PRINT MANUFACTURING

SUBJECTIVE PERSONAL-BASED JUDGMENT

METRIC-BASED JUDGMENT SCIENTIFIC

VISUAL ASSESSMENT • COMPARATIVE COLOR MEASUREMENT • ADVANCED COLOR CONFORMANCE



VISUAL

Personal perception-based comparison to physical standard

**Physical
Print Sample**



BASIC INSTRUMENTAL

Instrument-based comparison to physical standard

**CRPC
(Lab)**



COLORIMETRIC AIM

Instrument-based comparison to colorimetric standard

**CRPC
(SCCA)**



SPECTRAL AIM

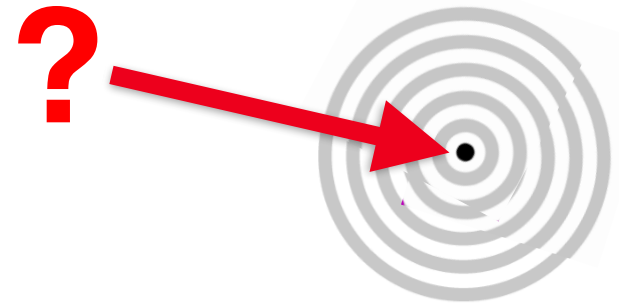
Instrument-based comparison to spectral standard

**Actual
Print Condition**

1b. Defining Brand/Spot References

Options for defining reference

- ◆ Master Library and palettes for different substrates
- ◆ PMS book (coated/uncoated/other)
 - ◆ Age of book, batch number
 - ◆ Physical sample
- ◆ Numeric value based on CIE-Lab (illuminant dependent)
- ◆ Numeric value based on Spectral (illuminant independent)



Options for Defining Brand Color References

Pros and Cons

- PMS Number (PMS 185) and the chip book
 - Visual only, every chip book is different
- Printed Color with CIE Lab values (GMI)
 - Every print is slightly different and ages differently
 - Lab values are not Illuminant independent, No tints
- PMS Number and digital value in CxF format
 - Which PMS Library? M0, M1, RIPs have M2 but you want M0, easy 5 ΔE difference accidental substitutions

Reference Disagreements- PMS Guides

$\Delta E =$

ΔE 2000	Pantone Guides PMS Book 1987	Pantone Guides PMS Book 1992	Pantone Guides PMS Book 1995	Pantone Guides PMS Book 2005	Pantone Guides PMS Book 2008km	Pantone Guides PMS Book 2013_Plus	Pantone Guides PMS Book 2017_Plus1
PMS Book 1987 Pantone Guides		PANTONE 100 C 1.5 PANTONE Blue 072 C 5.2 PANTONE Green C 0.7 PANTONE Red 032 C 5.9	PANTONE 100 C 1.6 PANTONE Blue 072 C 5.4 PANTONE Green C 0.5 PANTONE Red 032 C 6.2	PANTONE 100 C 1.9 PANTONE Blue 072 C 4.2 PANTONE Green C 0.4 PANTONE Red 032 C 10.4	PANTONE 100 C 2.2 PANTONE Blue 072 C 3.5 PANTONE Green C 0.5 PANTONE Red 032 C 5.2	PANTONE 100 C 4.5 PANTONE Blue 072 C 3.6 PANTONE Green C 0.9 PANTONE Red 032 C 8.6	PANTONE 100 C 5.2 PANTONE Blue 072 C 4.2 PANTONE Green C 1.0 PANTONE Red 032 C 7.4
PMS Book 1992 Pantone Guides	PANTONE 100 C 1.5 PANTONE Blue 072 C 5.2 PANTONE Green C 0.7 PANTONE Red 032 C 5.9		PANTONE 100 C 1.4 PANTONE Blue 072 C 0.4 PANTONE Green C 1.0 PANTONE Red 032 C 0.3	PANTONE 100 C 0.4 PANTONE Blue 072 C 3.2 PANTONE Green C 1.0 PANTONE Red 032 C 4.5	PANTONE 100 C 0.9 PANTONE Blue 072 C 2.8 PANTONE Green C 0.9 PANTONE Red 032 C 0.7	PANTONE 100 C 4.9 PANTONE Blue 072 C 2.9 PANTONE Green C 1.5 PANTONE Red 032 C 2.9	PANTONE 100 C 5.5 PANTONE Blue 072 C 3.5 PANTONE Green C 1.6 PANTONE Red 032 C 2.0
PMS Book 1995 Pantone Guides	PANTONE 100 C 1.6 PANTONE Blue 072 C 5.4 PANTONE Green C 0.5 PANTONE Red 032 C 6.2	PANTONE 100 C 1.4 PANTONE Blue 072 C 0.4 PANTONE Green C 1.0 PANTONE Red 032 C 0.3		PANTONE 100 C 1.8 PANTONE Blue 072 C 3.3 PANTONE Green C 0.7 PANTONE Red 032 C 4.2	PANTONE 100 C 2.3 PANTONE Blue 072 C 3.0 PANTONE Green C 0.2 PANTONE Red 032 C 1.0	PANTONE 100 C 3.5 PANTONE Blue 072 C 3.0 PANTONE Green C 1.0 PANTONE Red 032 C 2.6	PANTONE 100 C 4.1 PANTONE Blue 072 C 3.5 PANTONE Green C 0.8 PANTONE Red 032 C 1.9
PMS Book 2005 Pantone Guides	PANTONE 100 C 1.9 PANTONE Blue 072 C 4.2 PANTONE Green C 0.4 PANTONE Red 032 C 10.4	PANTONE 100 C 0.4 PANTONE Blue 072 C 3.2 PANTONE Green C 1.0 PANTONE Red 032 C 4.5	PANTONE 100 C 1.8 PANTONE Blue 072 C 3.3 PANTONE Green C 0.7 PANTONE Red 032 C 4.2		PANTONE 100 C 0.5 PANTONE Blue 072 C 1.0 PANTONE Green C 0.8 PANTONE Red 032 C 5.2	PANTONE 100 C 5.2 PANTONE Blue 072 C 0.9 PANTONE Green C 0.5 PANTONE Red 032 C 2.1	PANTONE 100 C 5.8 PANTONE Blue 072 C 0.7 PANTONE Green C 0.8 PANTONE Red 032 C 3.6
PMS Book 2008km Pantone Guides	PANTONE 100 C 2.2 PANTONE Blue 072 C 3.5 PANTONE Green C 0.5 PANTONE Red 032 C 5.2	PANTONE 100 C 0.9 PANTONE Blue 072 C 2.8 PANTONE Green C 0.9 PANTONE Red 032 C 0.7	PANTONE 100 C 2.3 PANTONE Blue 072 C 3.0 PANTONE Green C 0.2 PANTONE Red 032 C 1.0	PANTONE 100 C 0.5 PANTONE Blue 072 C 1.0 PANTONE Green C 0.8 PANTONE Red 032 C 5.2		PANTONE 100 C 5.7 PANTONE Blue 072 C 0.6 PANTONE Green C 1.1 PANTONE Red 032 C 3.5	PANTONE 100 C 6.2 PANTONE Blue 072 C 1.4 PANTONE Green C 1.0 PANTONE Red 032 C 2.5

PMS Books compared over 30 years (perfect condition)



Limitations of PMS/Printed Samples-30 year

ΔE 2000	Pantone Guides PMS Book 1987	Pantone Guides PMS Book 1992	Pantone Guides PMS Book 1995	Pantone Guides PMS Book 2005	Pantone Guides PMS Book 2008km	Pantone Guides PMS Book 2013_Plus	Pantone Guides PMS Book 2017_Plus1
PMS Book 1987 Pantone Guides		PANTONE 100 C 1.5 PANTONE Blue 072 C 5.2 PANTONE Green C 0.7 PANTONE Red 032 C 5.9	PANTONE 100 C 1.6 PANTONE Blue 072 C 5.4 PANTONE Green C 0.5 PANTONE Red 032 C 6.2	PANTONE 100 C 1.9 PANTONE Blue 072 C 4.2 PANTONE Green C 0.4 PANTONE Red 032 C 10.4	PANTONE 100 C 2.2 PANTONE Blue 072 C 3.5 PANTONE Green C 0.5 PANTONE Red 032 C 5.2	PANTONE 100 C 4.5 PANTONE Blue 072 C 3.6 PANTONE Green C 0.9 PANTONE Red 032 C 8.6	PANTONE 100 C 5.2 PANTONE Blue 072 C 4.2 PANTONE Green C 1.0 PANTONE Red 032 C 7.4
PMS Book 1992 Pantone Guides	PANTONE 100 C 1.5 PANTONE Blue 072 C 5.2 PANTONE Green C 0.7 PANTONE Red 032 C 5.9		PANTONE 100 C 1.4 PANTONE Blue 072 C 0.4 PANTONE Green C 1.0 PANTONE Red 032 C 0.3	PANTONE 100 C 0.4 PANTONE Blue 072 C 3.2 PANTONE Green C 1.0 PANTONE Red 032 C 4.5	PANTONE 100 C 0.9 PANTONE Blue 072 C 2.8 PANTONE Green C 0.9 PANTONE Red 032 C 0.7	PANTONE 100 C 4.9 PANTONE Blue 072 C 2.9 PANTONE Green C 1.5 PANTONE Red 032 C 2.9	PANTONE 100 C 5.5 PANTONE Blue 072 C 3.5 PANTONE Green C 1.6 PANTONE Red 032 C 2.0
PMS Book 1995 Pantone Guides	PANTONE 100 C 1.6 PANTONE Blue 072 C 5.4 PANTONE Green C 0.5 PANTONE Red 032 C 6.2	PANTONE 100 C 1.4 PANTONE Blue 072 C 0.4 PANTONE Green C 1.0 PANTONE Red 032 C 0.3		PANTONE 100 C 1.8 PANTONE Blue 072 C 3.3 PANTONE Green C 0.7 PANTONE Red 032 C 4.2	PANTONE 100 C 2.3 PANTONE Blue 072 C 3.0 PANTONE Green C 0.2 PANTONE Red 032 C 1.0	PANTONE 100 C 3.5 PANTONE Blue 072 C 3.0 PANTONE Green C 1.0 PANTONE Red 032 C 2.6	PANTONE 100 C 4.1 PANTONE Blue 072 C 3.5 PANTONE Green C 0.8 PANTONE Red 032 C 1.9
PMS Book 2005 Pantone Guides	PANTONE 100 C 1.9 PANTONE Blue 072 C 4.2 PANTONE Green C 0.4 PANTONE Red 032 C 10.4	PANTONE 100 C 0.4 PANTONE Blue 072 C 3.2 PANTONE Green C 1.0 PANTONE Red 032 C 4.5	PANTONE 100 C 1.8 PANTONE Blue 072 C 3.3 PANTONE Green C 0.7 PANTONE Red 032 C 4.2		PANTONE 100 C 0.5 PANTONE Blue 072 C 1.0 PANTONE Green C 0.8 PANTONE Red 032 C 5.2	PANTONE 100 C 5.2 PANTONE Blue 072 C 0.9 PANTONE Green C 0.5 PANTONE Red 032 C 2.1	PANTONE 100 C 5.8 PANTONE Blue 072 C 0.7 PANTONE Green C 0.8 PANTONE Red 032 C 3.6
PMS Book 2008km Pantone Guides	PANTONE 100 C 2.2 PANTONE Blue 072 C 3.5 PANTONE Green C 0.5 PANTONE Red 032 C 5.2	PANTONE 100 C 0.9 PANTONE Blue 072 C 2.8 PANTONE Green C 0.9 PANTONE Red 032 C 0.7	PANTONE 100 C 2.3 PANTONE Blue 072 C 3.0 PANTONE Green C 0.2 PANTONE Red 032 C 1.0	PANTONE 100 C 0.5 PANTONE Blue 072 C 1.0 PANTONE Green C 0.8 PANTONE Red 032 C 5.2		PANTONE 100 C 5.7 PANTONE Blue 072 C 0.6 PANTONE Green C 1.1 PANTONE Red 032 C 3.5	PANTONE 100 C 6.2 PANTONE Blue 072 C 1.4 PANTONE Green C 1.0 PANTONE Red 032 C 2.5

PMS Books compared over 30 years (perfect condition)



Limitations of PMS/Printed Samples- Same Yr

Actual Comparison:

- Printer: Formulation Guide
- Customers- PMS Bridge
- Differences w/in $<1 \Delta E$
- Between 1-5 ΔE ?????

Primaries and Spots

ΔE 2000	Pantone Guides PMS Book 2017_Plus1	Pantone Guides PMS Book 2017_Plus2	Pantone Guides PMS Book 2017_Plus3	Pantone Guides PMS Book 2017_Plus4
PMS Book 2017_Formula Guide1 Pantone Guides	PANTONE 100 C 5.1 PANTONE Blue 072 C 2.2 PANTONE Green C 0.2 PANTONE Red 032 C 1.1	PANTONE 100 C 4.4 PANTONE Blue 072 C 1.9 PANTONE Green C 0.4 PANTONE Red 032 C 1.5	PANTONE 100 C 4.2 PANTONE Blue 072 C 1.9 PANTONE Green C 0.4 PANTONE Red 032 C 1.5	PANTONE 100 C 4.8 PANTONE Blue 072 C 2.2 PANTONE Green C 0.6 PANTONE Red 032 C 1.1
PMS Book 2017_Plus1 Pantone Guides		PANTONE 100 C 0.7 PANTONE Blue 072 C 0.5 PANTONE Green C 0.5 PANTONE Red 032 C 0.5	PANTONE 100 C 0.9 PANTONE Blue 072 C 0.4 PANTONE Green C 0.5 PANTONE Red 032 C 0.5	PANTONE 100 C 0.4 PANTONE Blue 072 C 0.4 PANTONE Green C 0.6 PANTONE Red 032 C 0.3
PMS Book 2017_Plus2 Pantone Guides			PANTONE 100 C 0.2 PANTONE Blue 072 C 0.1 PANTONE Green C 0.0 PANTONE Red 032 C 0.2	PANTONE 100 C 0.5 PANTONE Blue 072 C 0.4 PANTONE Green C 0.2 PANTONE Red 032 C 0.5
PMS Book 2017_Plus3 Pantone Guides				PANTONE 100 C 0.6 PANTONE Blue 072 C 0.3 PANTONE Green C 0.2 PANTONE Red 032 C 0.4

PMS Books compared same batch, 2018, brand new



Limitation with Library in CIE Lab Space

Effect of Illumination Not Quantifiable

- Color Inconstancy: Lighting illuminates colors differently

M1

	A	B	C	D50	D55	D60	D65	D75	E	F2	F7	F11	R-12- Smart_Led	MB_Led
L	41.30	45.63	47.32	45.99	46.54	47.01	47.40	48.03	46.23	41.54	46.48	42.62	41.44	46.29
a	-35.26	-26.04	-19.31	-27.43	-25.25	-23.34	-21.68	-19.00	-22.96	-20.67	-21.88	-25.97	-18.53	-7.00
b	-44.66	-37.28	-34.32	-36.63	-35.59	-34.70	-33.95	-32.74	-35.47	-44.80	-36.17	-43.55	-44.71	-38.55
sRGB														
Ref.														
CIE	8.06	2.63	1.20	2.81	1.77	0.83	0.00	1.39	1.34	6.95	1.25	5.72	7.32	8.50

- Assess affect of suppliers light booth on brand colors

EF Lighting E-Factor

	Brand Color Palette			
	ΔE_{2000}	ΔE_{ab}	ΔC	ΔH
E-FACTOR	5.48			
Max	5.48	6.22	5.59	6.12
95%	5.48	6.22	5.59	6.12
Mean	2.58	3.01	2.18	3.59
Std. dev.	2.00	2.48	2.32	2.26

	Capture - X-Rite i1 Pro 2 sn. 1000307 - 2019-08-28 10:27			D50			ΔE_{ab}	ΔE_{00}
	L*	a*	b*	L*	a*	b*		
	42.63	67.97	45.34	47.30	69.09	53.36	6.22	5.48
	39.56	-34.57	25.56	38.57	-35.50	24.11	1.40	1.25
	76.05	60.81	103.81	79.58	57.18	109.89	5.16	3.86
	94.64	-17.63	118.31	94.94	-14.85	119.34	1.29	1.30
	75.80	-1.90	62.63	76.38	-0.55	63.71	0.99	1.00

Benefits of Library in CxF X4 Complete

Accurate Simulation:

- Visual and numeric value for all tints
- Visual and numeric value for all spot overprints
- Visual and numeric value for effect of lighting on color

 Lighting E-Factor

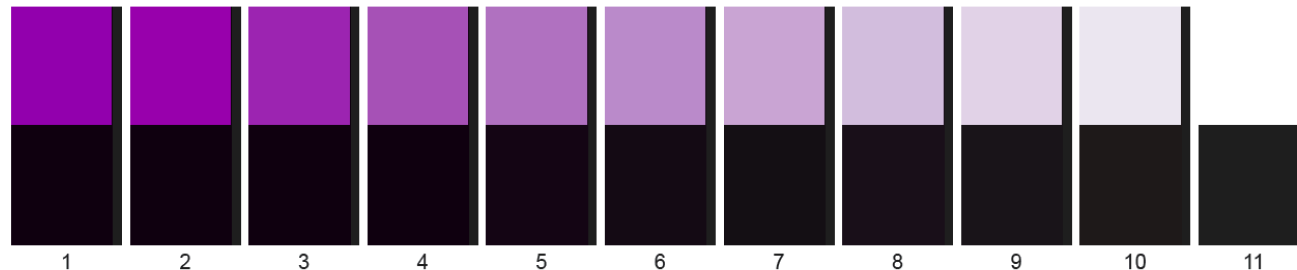
	WideGamutAudit			
	ΔE_{2000}	ΔE_{ab}	ΔC	ΔH
	6.86			
Max	7.25	6.49	13.18	10.65
95%	6.86	5.84	9.85	10.22

	Area 5			D50			ΔE_{ab}	ΔE_{90}
	L*	a*	b*	L*	a*	b*		
	17.25	58.97	-80.83	17.71	44.32	-77.81	5.84	6.49
	54.84	73.82	51.22	57.36	72.85	58.09	4.45	3.88
	21.12	42.31	-71.76	21.34	30.31	-70.12	5.48	6.86

How to Make CxF/X4 Brand Library

Use CxF/X4 Template with your Suppliers

- Spectral solid value using CxF format
 - No ability define tints or overprinting with another color
- Spectral solid and tints values using CxF/X4 format
 - Accurate definition of solids, tint, and overprint value with another spot or process color
 - This is the optimum format for Brand Color Definitions



ChromaChecker - CxF/X-4 full (11+11)

Options for Spot/Brand Color Reference

Road Map to Analytic Based Print Manufacturing

GRAPHIC ARTS

PRINT MANUFACTURING



VISUAL ASSESSMENT • COMPARATIVE COLOR MEASUREMENT • ADVANCED COLOR CONFORMANCE



VISUAL

Personal perception-based
comparison to physical standard



BASIC INSTRUMENTAL

Instrument-based comparison
to physical standard



COLORIMETRIC AIM

Instrument-based comparison
to colorimetric standard



SPECTRAL AIM

Instrument-based comparison
to spectral standard

PMS Chip	PMS Name	Custom Name	Custom Name
Print Sample	(Lab/CxF)	(Lab/CxF)	Spectral/Tints CxF/X4

2. Delta What??? (Δ)

How to Define Color Difference

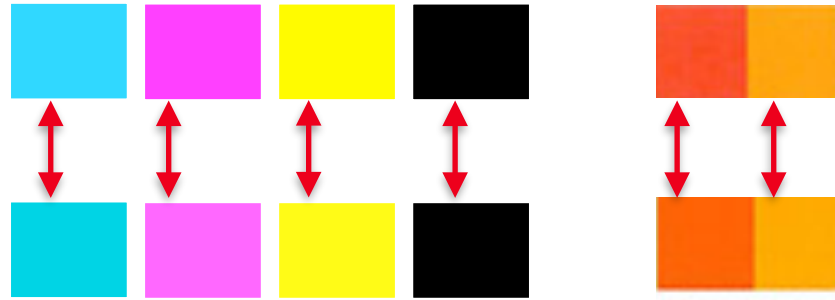
- Know the Reference- How close is close enough?
- 2 Rings, 4 Rings, 6 Rings?
- More Rings, bigger difference
- How to Quantify with Numbers?



2. Delta What??? (Δ)

What Type of Color Match?

- Match specific colors: Spot, brand colors



- Match between pages and or images: Process Color



How Close is Close Enough- to Sell Print?

How different is too different for Customer?

- ◆ Actual printed sample from multiple suppliers...



How to Quantify Color Differences

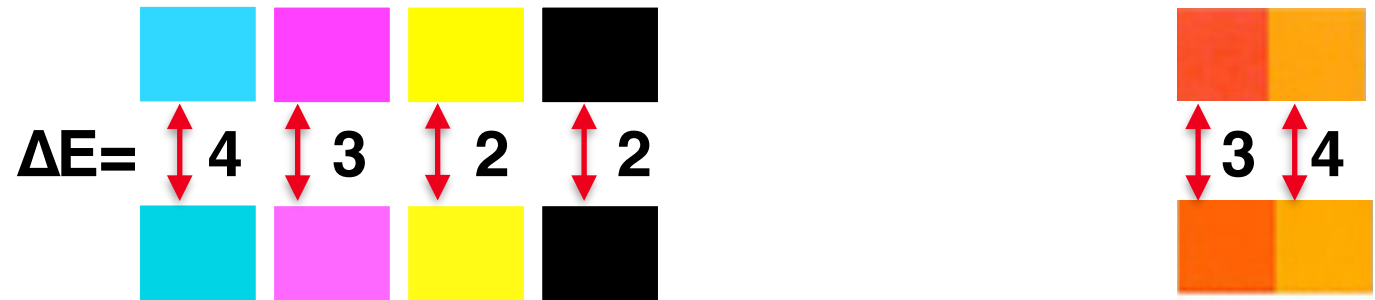
What Type of Color Match?

- Match for individual colors: Brand/Spot Color
 - **ΔE (delta E)** quantifies single color differences
 - Bigger the number, bigger the difference
- Match between pages or images: Many Colors, Pages
 - **E-Factor (EF)**- quantifies process color differences
 - Type of ΔE (CRF at 95th percentile)
 - Think ΔE for process colors, same relative difference

Quantify Color Differences

What Type of Color Match?

- Match specific colors: Process Control (C,M,Y,K), Spot



- Match between pages and or images: Process Color



What is E-Factor: ΔE_{00} CRF at 95th Percentile

Compare Measurements from 2 Prints

- ◆ Example with Idealliance Control Wedge ISO12647-7 (2013)



Color Aim/Reference: GRACoL2013

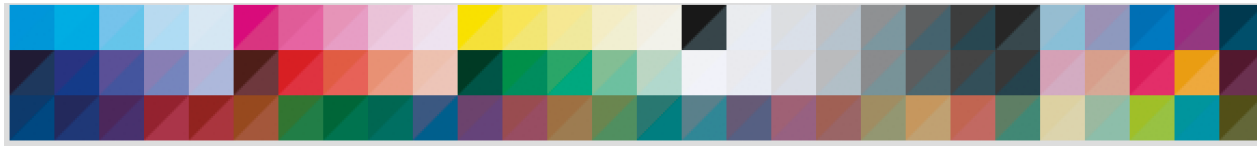


Actual Printing Condition: “Large Format”

What is E-Factor

Many software programs support today...

1. Calculate ΔE_{00} difference for each patch



GRACoL2013 vs “Large Format”

2. Reorder patches from the smallest to largest ΔE



Metric required for G7 Color Space

95% Chance of Colors being within Expectations

3. Calculate 95th percentile (95% worst match of patches)

95% of reordered patches are below the ΔE value ($12.5\Delta E_{00}$)



12.5 ΔE_{00} @ 95th CRF

**GRACoL2013 vs “Large Format”
(ΔE reordered)**

**Last 5% of reordered patches have
larger ΔE values ($12.5\Delta E_{00}$) - outliers**

Defining Color Salability (Acceptability):

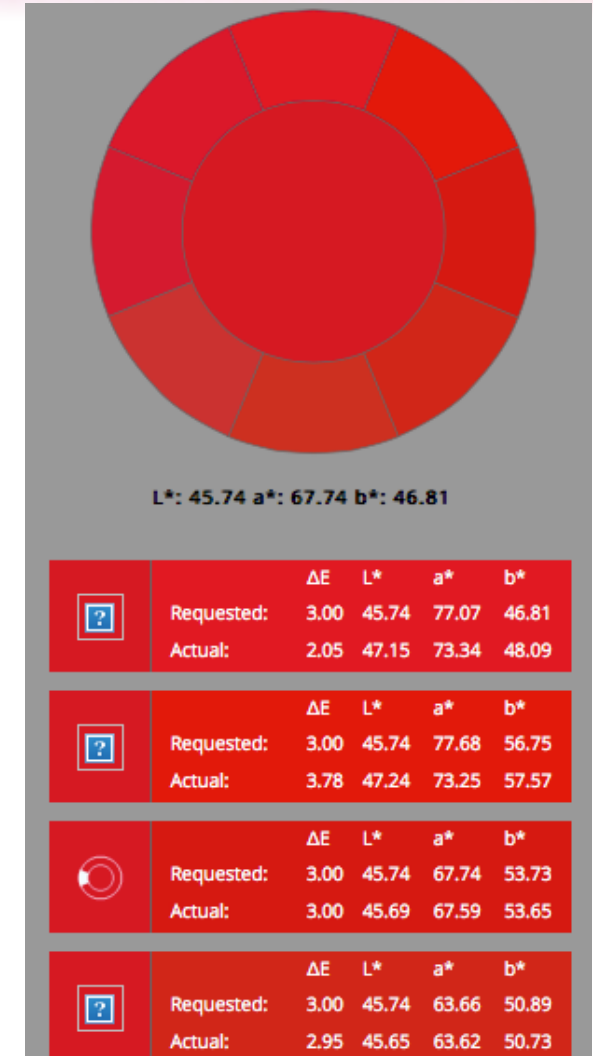
Research Shows

- ΔE and E-Factor 2-3 almost universally **accepted**
 - *Spot/brand color match*
 - *Image/page color match*
- ΔE and E-Factor 8+ almost universally **unacceptable**
- ΔE and E-Factor between 3-8- ***depends on person***

Enter Actual Lab values for your Colors

Preview actual differences

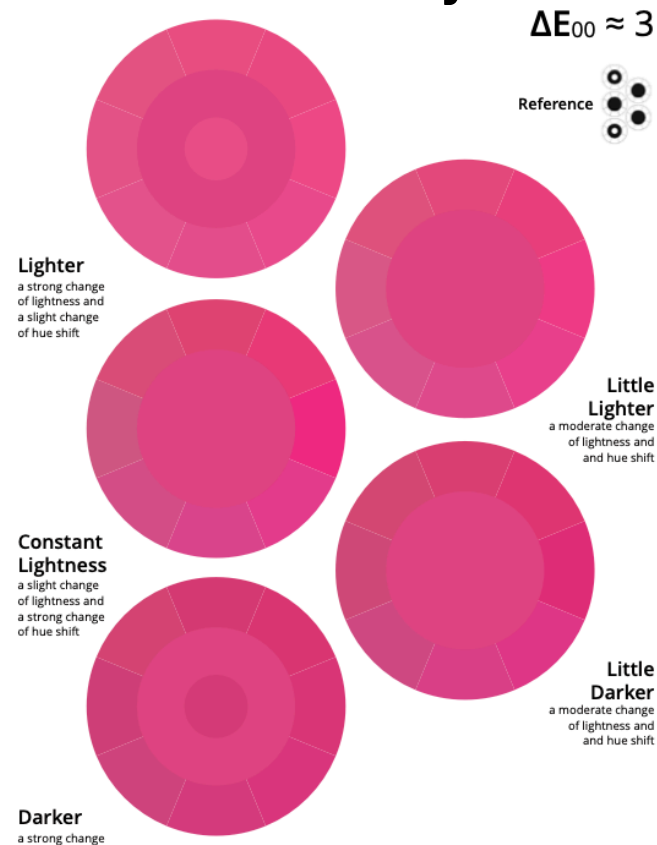
- 3M Red- Entered Lab values
- Spot Color Exercise
- Choose Different delta E formulas
- Compare across hue angles
- Use to determine Acceptability
- Show numbers show the Δa and Δb and ΔE



Visualize All ΔE variations: Seeing Believing

Use Variator to See Result for each Color

- Shows all variations of any ΔE in every direction



Customize Tolerance add additional metrics

Customize Tolerance

- Use ΔE and add Δh maximum
- Every color can have different metrics

 BBYDkGray

Palette: Best Buy Illuminant: D50 Observer: 2 degree

Edit sample

Name and description	Tolerances	CxF/X-4 Tints
Sample name BBYDkGray	✖ ΔE 2000 M0 / D50 / 2 degree $\Delta E = 2.0$ kL = 1 kC = 1 kH = 1 ✖ $\Delta L^*C^*H^*$ M0 / D50 / 2 degree $\Delta H^* = 2.5$	Add new ➔
Calculation settings Density wavelength		

SAVE

Customize Tolerance Visually, Define digitally

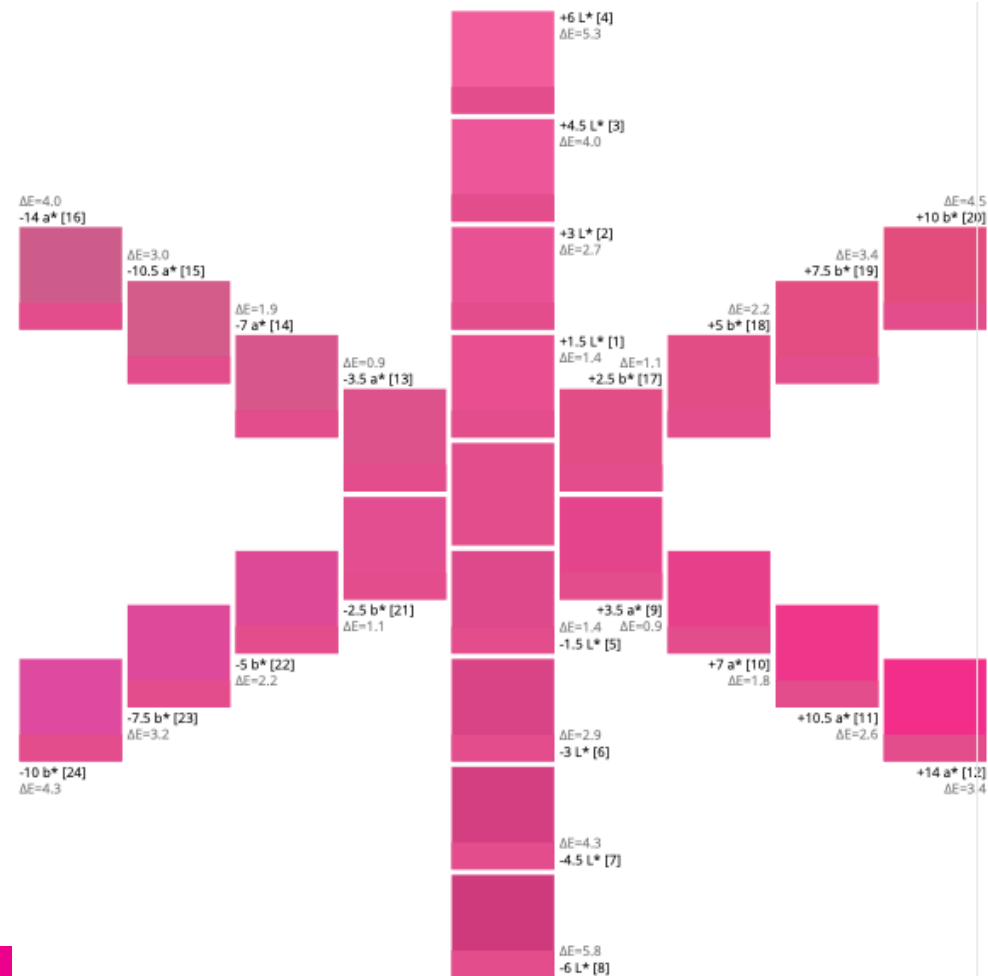
ΔE (00) differences are non uniform

- Different colors render differently in different hue angles
- Visually use ΔL , Δa and Δb to change relative difference
- Document the delta differences
- Addresses the non linearity of ΔE as tolerance metric

Customize Tolerances based Visual Acceptance

Snowflake determine Acceptable Tolerances

- Compare ΔL , Δa , Δb



Specification for Brand/Spot Tolerancing

Road Map to Analytic Based Print Manufacturing

GRAPHIC ARTS

PRINT MANUFACTURING



VISUAL ASSESSMENT • COMPARATIVE COLOR MEASUREMENT • ADVANCED COLOR CONFORMANCE



VISUAL

Personal perception-based
comparison to physical standard

**Visual
Review**



BASIC INSTRUMENTAL

Instrument-based comparison
to physical standard

Delta E (00)



COLORIMETRIC AIM

Instrument-based comparison
to colorimetric standard

Delta E (00)

+

Δh , or additional



SPECTRAL AIM

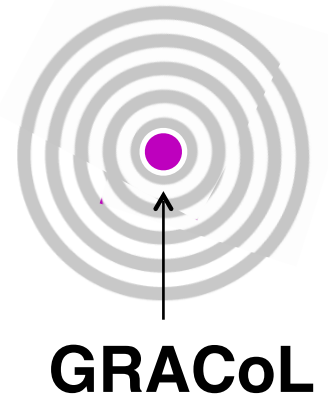
Instrument-based comparison
to spectral standard

$\pm L, \pm a, \pm b$

Page (Process) Color Differences...

Which one is the Most Correct- Closest?

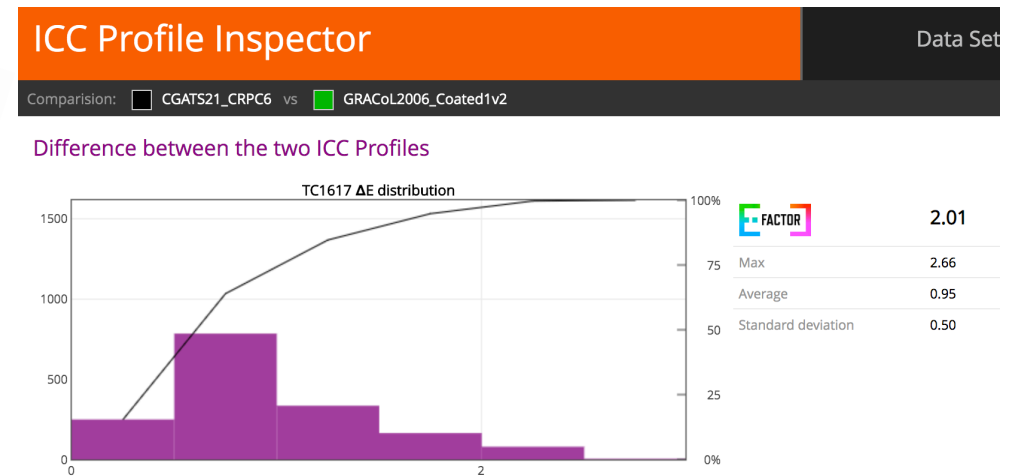
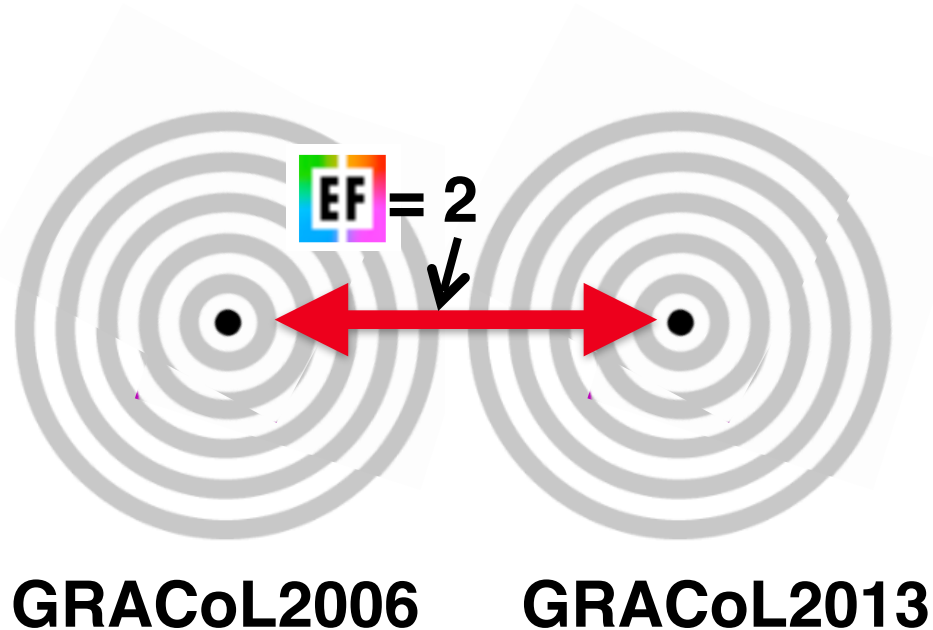
- ◆ Actual printed sample from multiple suppliers...



Which GRACoL2006 or 2013?

Visual Difference Between the Two...

- They are Different...

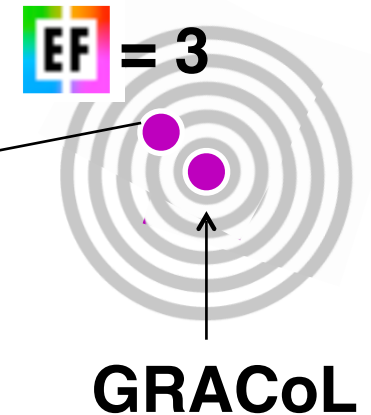
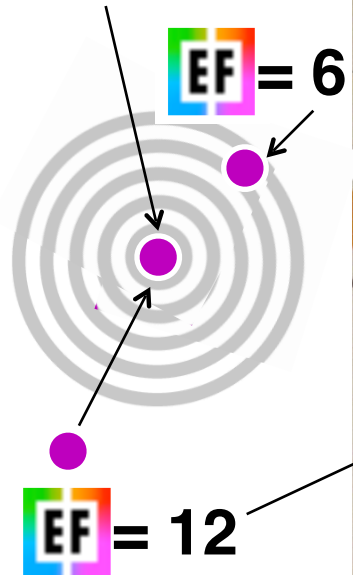


How Close is Close Enough- to Sell Print?

How different is too different for Customer?

◆ How different from the Reference (GRACoL)?

GRACoL

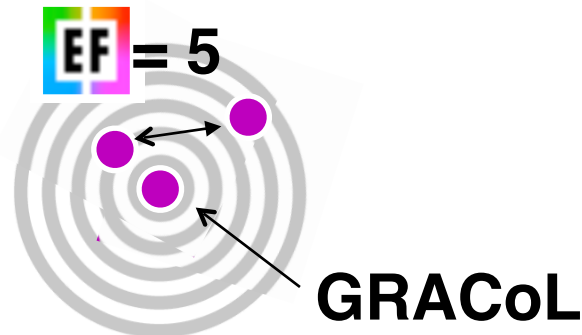
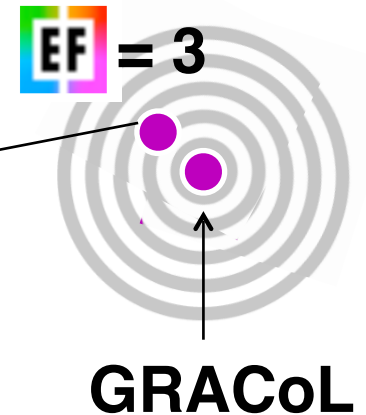
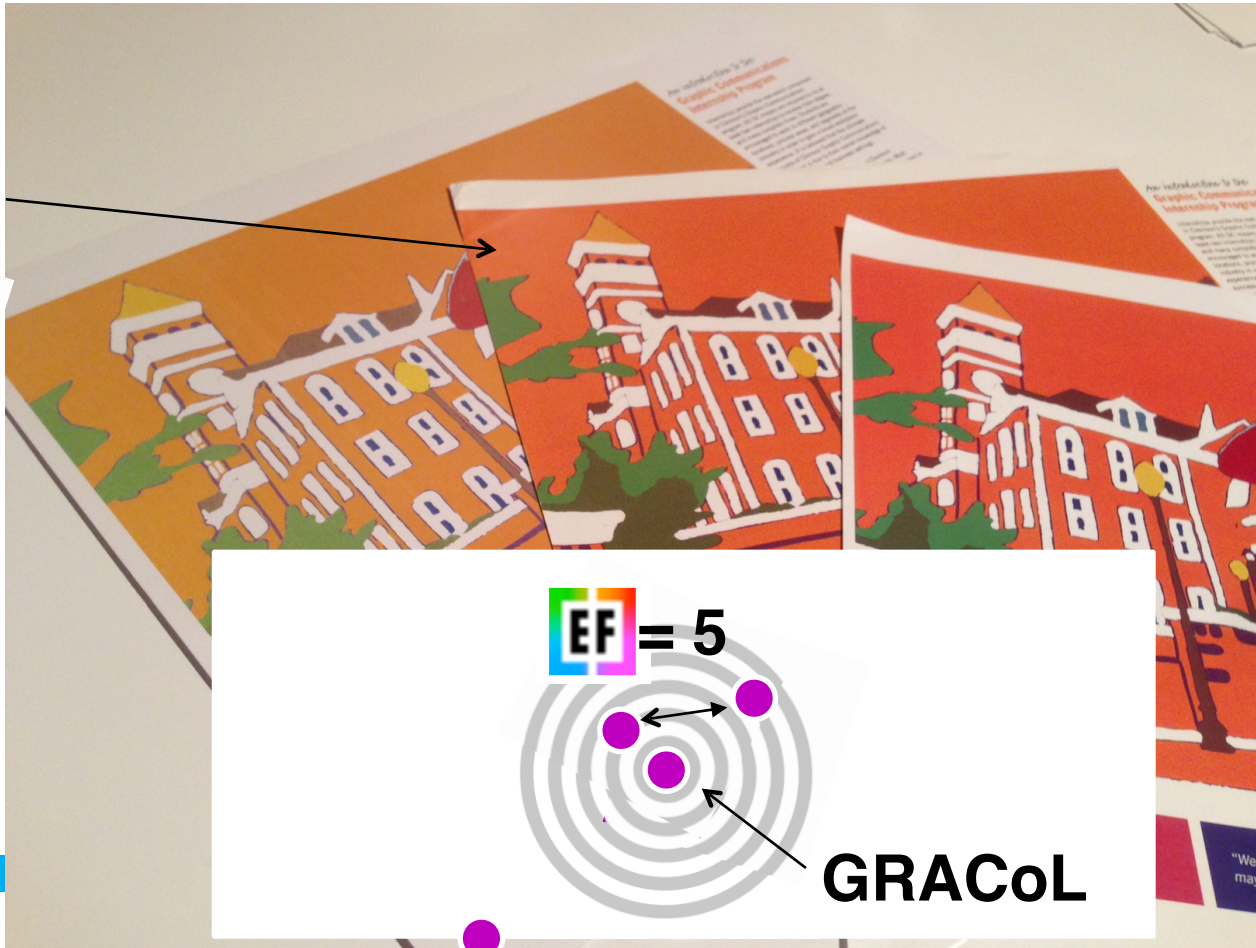
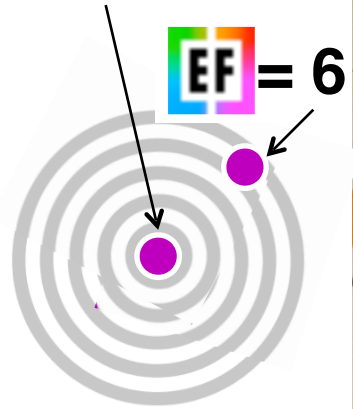


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GRACoL



How Close is Close Enough- to Sell Print?

How different is too different for Customer?

- ◆ Actual printed sample from multiple suppliers...



How Close is Close Enough- to Sell Print?

How different is too different for Customer?

- ◆ Score Cards do not communicate Visual Difference well



What about Score Carding Programs

Purpose of Score:

- ◆ Assess print is within customer expectations
- ◆ Assess how close printer is to reference
- ◆ Assess how close printer is to itself over time
- ◆ Assess how close two different printers are to one another

What about Score Carding Programs

Purpose of Score:

PC Score Card

- ◆ Assess print is within customer expectations 
- ◆ Assess how close printer is to reference 
- ◆ Assess how close printer is to itself over time 
- ◆ Assess how close two different printers are to one another 

Process Control Score Cards- Old Way-

- ◆ Score doesn't relate to Customer Expectations
 - ◆ 85% Score doesn't relate to Expectations...
- ◆ Score doesn't relate to how close two prints are to one another
 - ◆ Week to week from same vendor, or between two vendors

Specification for Image/Page Tolerancing

Road Map to Analytic Based Print Manufacturing

GRAPHIC ARTS

PRINT MANUFACTURING



VISUAL ASSESSMENT • COMPARATIVE COLOR MEASUREMENT • ADVANCED COLOR CONFORMANCE



VISUAL

Personal perception-based
comparison to physical standard

**Visual
Review**



BASIC INSTRUMENTAL

Instrument-based comparison
to physical standard

**Score Card
ColorCert/
Bodoni**



COLORIMETRIC AIM

Instrument-based comparison
to colorimetric standard

**G7
ColorSpace**



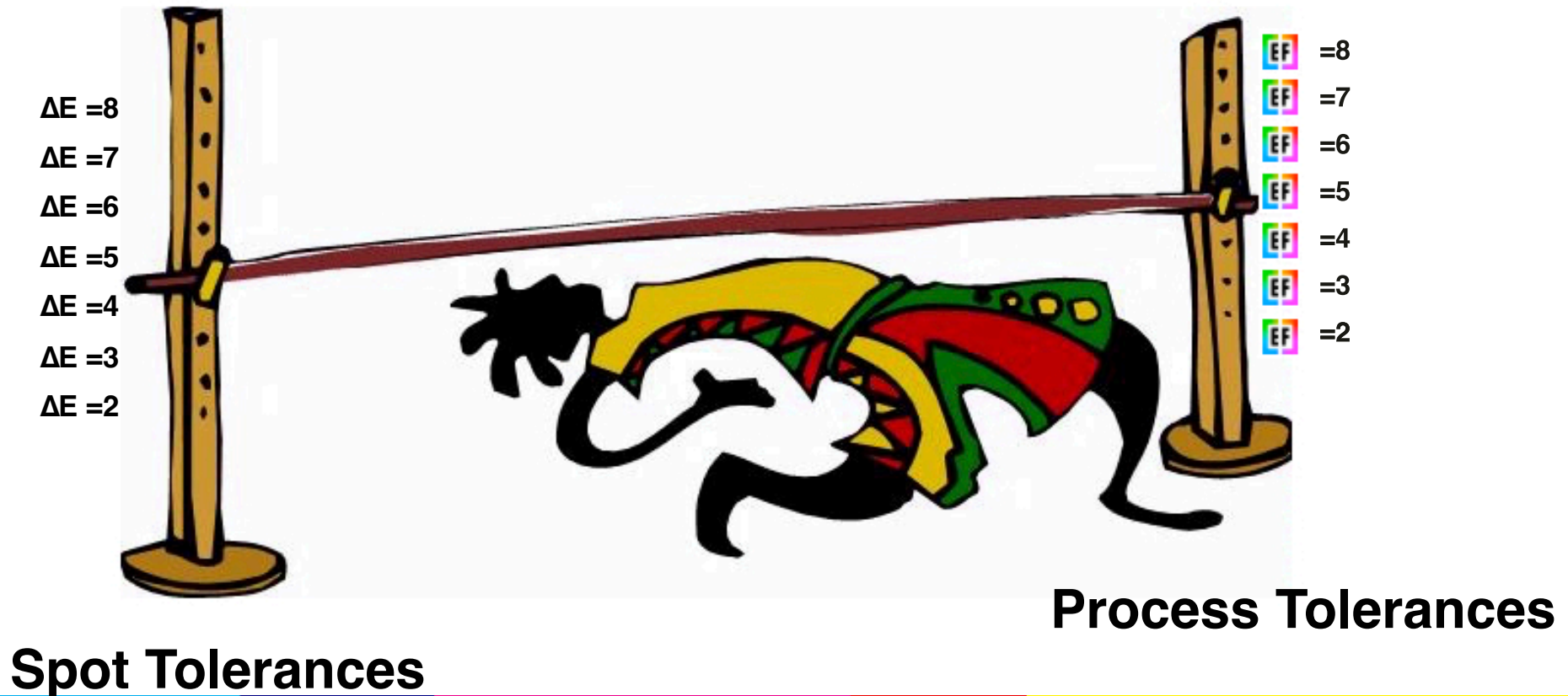
SPECTRAL AIM

Instrument-based comparison
to spectral standard


**CRF 95th
Percentile**

Understand... Tighter the Tolerance- Harder

Exponentially Harder to Achieve- More \$\$\$



3. Output Device Capabilities?

Print Device Production Capabilities

- ◆ Not just process control (ensuring CMYK and G7 gray is OK)
- ◆ Sum of all variables: print device, consumables, operator
- ◆ Manufacturer's don't publish this number (mileage varies)



Defining Method to Characterize Output

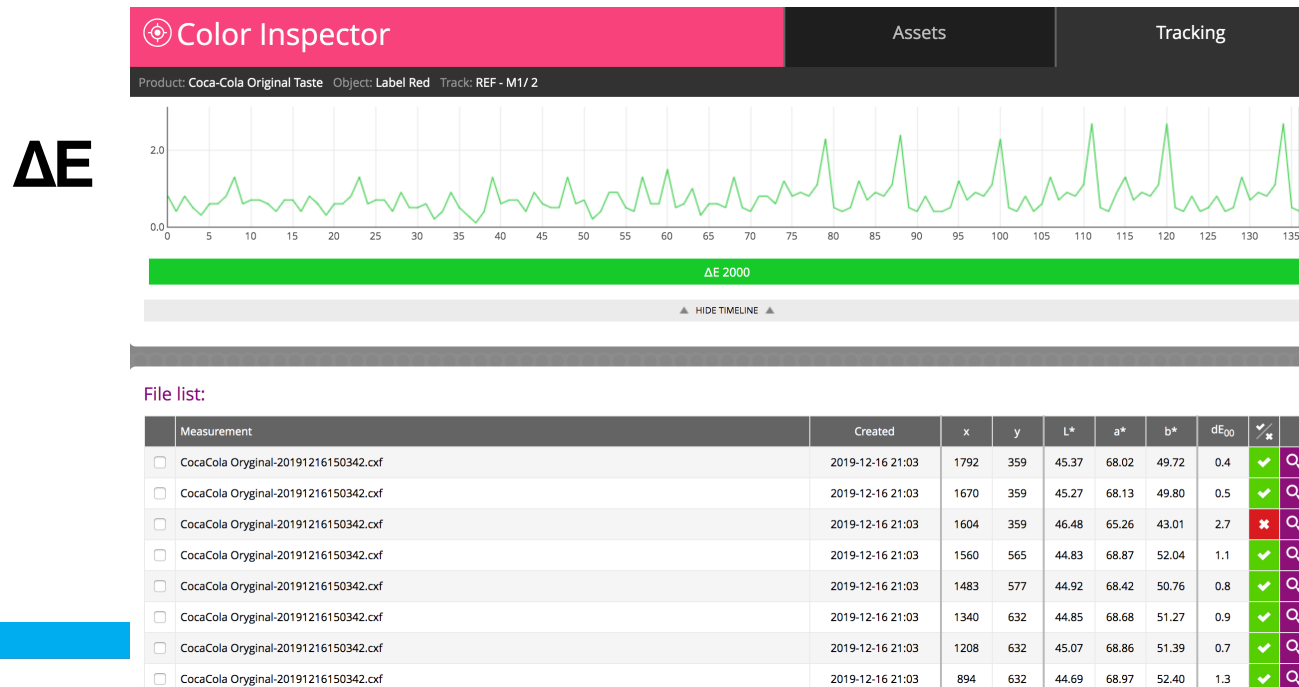
Depending upon Process, and Reference

- Create Tone Curve to accommodate device condition
 - E-Factor= 5-6
- Create an ICC Profile to accommodate device condition
 - E-Factor= 3-5
- ICC Device links with ink savings
 - E-Factor= 2-4

Then Determine if Tolerance is Possible...

Depending upon process, may not maintain

- True spot color with custom ink formulation for substrate
- Spot color simulation on digital device
 - Using CMYK builds to simulate the desired color



Benchmarking Printing Devices

Over 1 Million measurements- published report

- ◆ Benchmark procedures to audit your devices- free software
- ◆ Digital press, large format, flexo, offset
 - ◆ Gamut Size, Consistency, Accuracy, Resolution

Benchmark #1 Gamut Size: Results

◆ Fuji J-Press*	558,700	75%
◆ Kodak Prosper	515,200	74%
◆ KM1 Press*	513,900	76%
◆ Konica Minolta KM1	512,900	76%
◆ Digital Press NEE	504,100	71%
◆ Digital Press NI	459,400	70%
◆ Indigo 10000*	451,100	66%
◆ Indigo 12000*	450,500	66%
◆ Digital Press O	445,300	68%
◆ Indigo WS6600*	420,900	63%
◆ Igen 6 Press*	401,300	65%
◆ Digital Press N	351,900	57%
◆ Kodak Nexpress*	350,700	57%

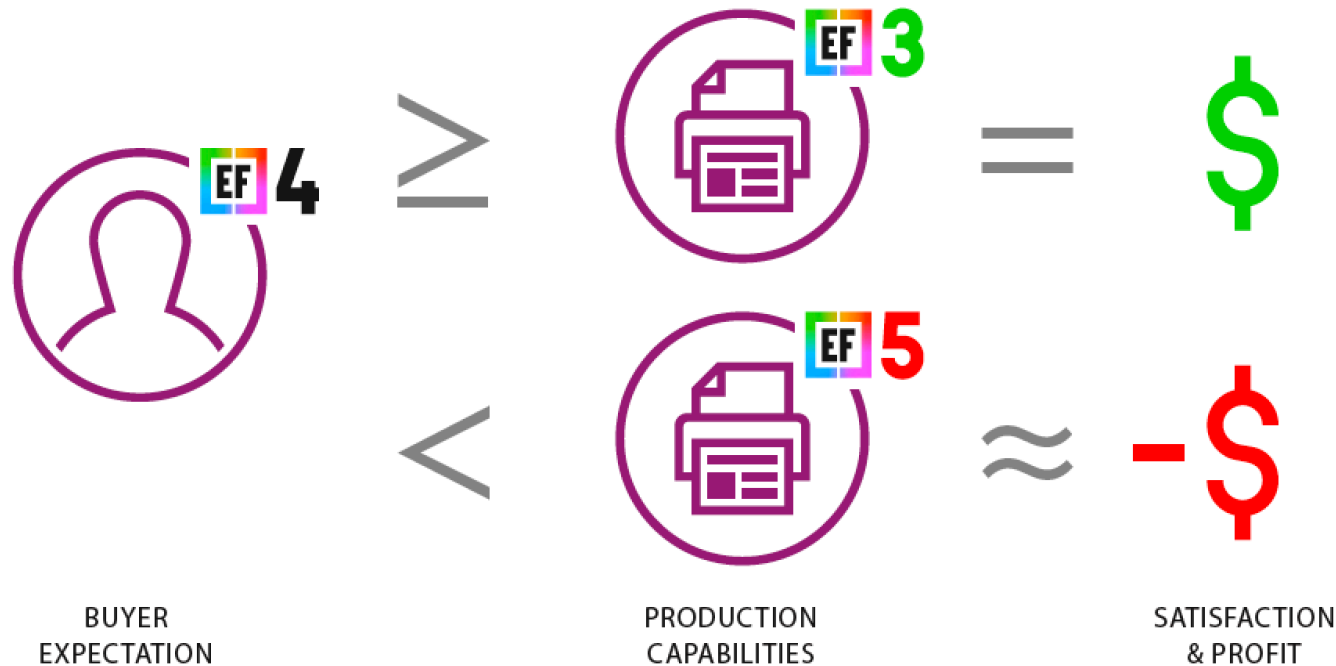
Benchmark #2 Variation: Results

Printer	With/in Between			E-Factor M	
◆ Indigo 12000*	1.0	P	1.0	P	1.1
◆ Domino press	1.0	P	1.0	P	1.1
◆ Fuji J-Press*	1.2	P	1.1	P	1.1
◆ KM1 Press*	1.3	P	2.0	P	1.6
◆ Kodak Nexpress*	1.2	P	1.8	F	2.9
◆ Konica Minolta KM1	1.4	P	1.2	F	1.1
◆ Digital Press O	2.3	F	3.2	F	2.2
◆ Igen 6 Press*	2.5	P	2.2	P	2.8
◆ Kodak Prosper	3.0	F	1.4	F	3.6
◆ Digital Press N	5.1	F	5.5	F	4.7
◆ Indigo 6600 *	.9	P	Incomplete		3.0
◆ Indigo 6000 *	1.8	F			

Color Conformance-More than Process Control

Is Color Close Enough?

- ◆ Define Production Capability of all Devices
- ◆ Define if devices are within Customer Expectations



Assessing all Output Devices

- Centralized, Accountable Color Control
- Allows Each Operator to be Responsible
- Notifications sent if Device not maintained

System Overview

PRINTER COLOR QUALIFYING PROGRAM									
Track name			Tools						
☐ Printer A	145 files	3.0			GRACoL2006_Coated1v2	0.9			
☐ Printer B_iO	44 files	3.0			GRACoL2006_Coated1v2	1.3			
☐ Printer B_iO_Harm	11 files	3.0			GRACoL2013_CRPC6	1.2			
☐ Printer B_eXact	13 files	3.0			GRACoL2006_Coated1v2	3.3			
☐ Proofer	16 files	2.0			GRACoL2006_Coated1v2	4.9			

4. What Variables affect assessment

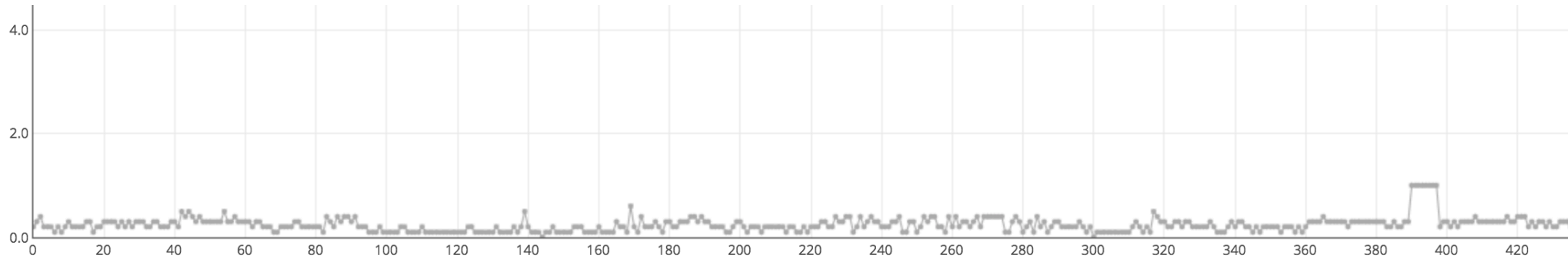
All variables have a cumulative affect

- Difference in paper manufacturing
- Difference between measurement backing
- Differences between measurement devices
- Differences between lighting

Paper Manufacturing

Many Variables, OBA, Water, Fiber

- Paper variation in manufacturing- Oregon vs. Wisconsin
- Proofing Paper tolerances- Max 1Δ in L^* or a^* or b^*
- Photo Paper tolerances- Max 2Δ in L^* or a^* or b^*
- Track Paper independent of Ink



Measurement Backing Differences

Actual Data- Changing backing behind measure

- Measuring same target with same accurate instrument
- Measure on ISO White, ISO Black, and actual paper
- Differences are greater than 2 E-Factor...

**Press Side
Measurement= Black**

**Proofing
Measurement= White**

Compare Files

Summary

ΔE 2000	Capture - X-Rite eXact sn. 00 0317 - 2019-12-15 21:13:05 2019-12-15 21:13:05	Capture - X-Rite eXact sn. 00 0317 - 2019-12-15 21:11:57 2019-12-15 21:11:57																		
Capture - X-Rite eXact sn. 00 0317 - 2019-12-15 21:13:05 2019-12-15 21:13:05		<table><tr><td></td><td>E-Factor</td><td>2.3</td></tr><tr><td></td><td>Substrate</td><td>2.0</td></tr><tr><td></td><td>Primaries</td><td>2.3</td></tr><tr><td></td><td>Overprints</td><td>1.8</td></tr><tr><td></td><td>Tints</td><td>2.7</td></tr><tr><td></td><td>G7 grays</td><td>2.0</td></tr></table>		E-Factor	2.3		Substrate	2.0		Primaries	2.3		Overprints	1.8		Tints	2.7		G7 grays	2.0
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	Overprints	1.8																		
	Tints	2.7																		
	G7 grays	2.0																		

ISO 13655

$L^* = 95$

$a^* = .9$

$b^* = 1.3$

Measurement Device Differences: Six Sigma

Instrument Gauge Factor

- Every Manufacturing Industry using this metric, except
- Defines what percentage of Production tolerance can be used up due to instrument disagreement (20%-33%)
- Means, if tolerance is $2\Delta E$, need to give up $.4-.66\Delta E$ to within instrument variation
- Delta E stacks on top, two or more instruments total difference be within $.4\Delta E$ (stay within 20% of $2\Delta E$)



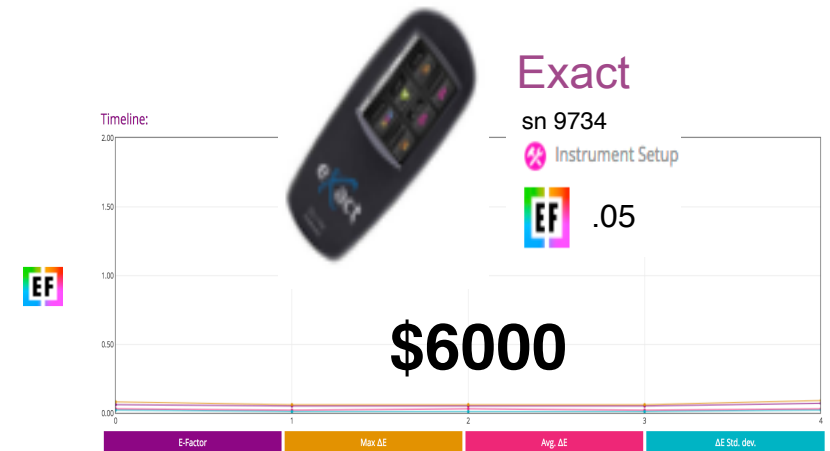
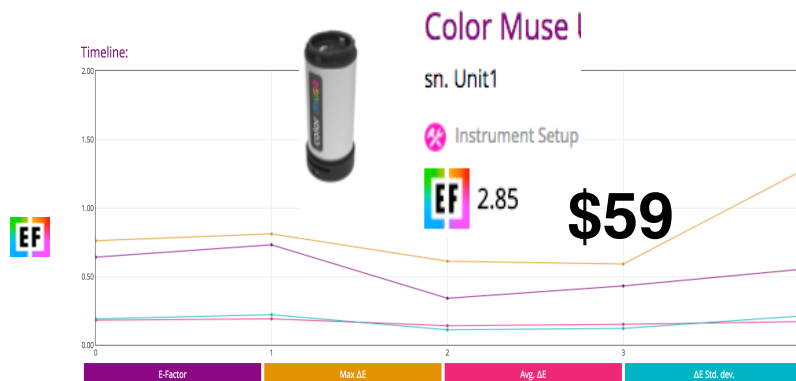
How Measurement Device Influences Result

No two measurement devices measure same...



How Measurement Device Influences Result

No two measurement devices measure same...



Instrument Needs to be Considered!

Different Instruments Measuring Same Colors:

- ◆ Same Brand Color bar measured with i1, Exact, SpectroDens

Primaries and Spots

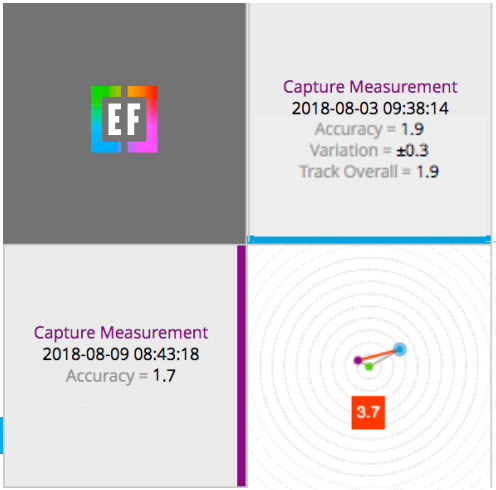
ΔE 2000	Capture - X-Rite i1 Pro 2 sn. 1000307 - 2019-04-09 12:05:08 2019-04-09 12:05:08	Capture - Techkon SpectroDens Premium sn. B408573 - 2019-04-03 10:50:07 2019-04-03 10:50:07	Capture - MSP X-Rite eXact sn. 032095 - 2019-04-03 10:48:23 2019-04-03 10:48:23
2019-04-09 12:05:08 Capture - X-Rite i1 Pro 2 sn. 1000307 - 2019-04-09 12:05:08		■ BBY_PacSalesBlue 1.7 ■ BBY_PacSalesRed 1.2 ■ BBY_GC_CoolGray9 4.1 ■ BBY_GC_CoolGray6 3.4 ■ BBY_GC_CoolGray3 2.8 ■ BBY_GS_Orange 2.1 ■ BBYValueRed 1.6 ■ BBYDkGray 2.6 ■ BBY_MagnoliaRed 0.6 ■ BBY_MyBBYBlue 1.5 ■ BBYDkBlue 0.6 ■ BBYLtBlue 0.5 ■ BBYDkYellow 1.7 ■ BBYLtGray 2.2 ■ BBYTechWhite 3.5 ■ BBYTechBlack 1.7 ■ BBYTechYellow 1.6 ■ BBYHumanBlue 1.5	■ BBY_PacSalesBlue 1.9 ■ BBY_PacSalesRed 1.3 ■ BBY_GC_CoolGray9 4.1 ■ BBY_GC_CoolGray6 3.0 ■ BBY_GC_CoolGray3 3.4 ■ BBY_GS_Orange 2.0 ■ BBYValueRed 1.2 ■ BBYDkGray 3.1 ■ BBY_MagnoliaRed 1.2 ■ BBY_MyBBYBlue 1.7 ■ BBYDkBlue 0.5 ■ BBYLtBlue 0.4 ■ BBYDkYellow 1.6 ■ BBYLtGray 4.6 ■ BBYTechWhite 6.4 ■ BBYTechBlack 2.3 ■ BBYTechYellow 1.6 ■ BBYHumanBlue 1.5

ΔE Values- only difference is the instrument...

Understand Supplier Differences

Different Printers attempting to Print desired colors

- Each Printer could be within 2ΔE of Reference
- But be up to 4ΔE to each other- different inks/toners
- Realistic Tolerances



Primaries and Spots

ΔE 2000	Capture - X-Rite i1 Pro 2 sn. 1000307 - 2019-04-09 12:05:08 2019-04-09 12:05:08																																				
2019-04-03 10:50:07 Capture - Techkon SpectroDens Premium sn. B408573 - 2019-04-03 10:50:07	<table><tr><td>BBY_PacSalesBlue</td><td>1.7</td></tr><tr><td>BBY_PacSalesRed</td><td>1.2</td></tr><tr><td>BBY_GC_CoolGray9</td><td>4.1</td></tr><tr><td>BBY_GC_CoolGray6</td><td>3.4</td></tr><tr><td>BBY_GC_CoolGray3</td><td>2.8</td></tr><tr><td>BBY_GS_Orange</td><td>2.1</td></tr><tr><td>BBYValueRed</td><td>1.6</td></tr><tr><td>BBYDkGray</td><td>2.6</td></tr><tr><td>BBY_MagnoliaRed</td><td>0.6</td></tr><tr><td>BBY_MyBBYBlue</td><td>1.5</td></tr><tr><td>BBYDkBlue</td><td>0.6</td></tr><tr><td>BBYLtBlue</td><td>0.5</td></tr><tr><td>BBYDkYellow</td><td>1.7</td></tr><tr><td>BBYLtGray</td><td>2.2</td></tr><tr><td>BBYTechWhite</td><td>3.5</td></tr><tr><td>BBYTechBlack</td><td>1.7</td></tr><tr><td>BBYTechYellow</td><td>1.6</td></tr><tr><td>BBYHumanBlue</td><td>1.5</td></tr></table>	BBY_PacSalesBlue	1.7	BBY_PacSalesRed	1.2	BBY_GC_CoolGray9	4.1	BBY_GC_CoolGray6	3.4	BBY_GC_CoolGray3	2.8	BBY_GS_Orange	2.1	BBYValueRed	1.6	BBYDkGray	2.6	BBY_MagnoliaRed	0.6	BBY_MyBBYBlue	1.5	BBYDkBlue	0.6	BBYLtBlue	0.5	BBYDkYellow	1.7	BBYLtGray	2.2	BBYTechWhite	3.5	BBYTechBlack	1.7	BBYTechYellow	1.6	BBYHumanBlue	1.5
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Understand Instrument Differences

Same Color bar measured with 3 instruments

- Comparison between 3 measurement devices
- X-Rite Exact vs i1; Peak $\Delta E = 6.4$: White
- Tolerance is $2\Delta E$?
- Fails due to Instrument Differences

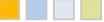
Primaries and Spots

ΔE 2000	Capture - X-Rite i1 Pro 2 sn. 1 000307 - 2019-04-09 12:05:08 2019-04-09 12:05:08																																																						
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Two Instrument Strategies: Process vs Spot

Process Color Instrument Strategy

- ◆ Harmonize Instruments to one another- Compensate on fly
- ◆ Build profiles for each instrument, compensate measurements

	X-Rite i1 iSis 2 XL ISIS_M0	X-Rite i1 Pro 1 Autogenerated baseline 2018-03 -01 09:06:44	X-Rite i1 Pro 2 I1_SN307_M0	X-Rite SN317 eXact Exact_SN317_M0
X-Rite i1 iSis 2 XL ISIS_M0		 Workflow = 6.20 H = 1.50  Instrument = 1.24 H = 0.30 Harmonizer = 313% Max = 1.29 Avg. = 0.67 	 Workflow = 6.25 H = 1.35  Instrument = 1.25 H = 0.27 Harmonizer = 363% Max = 1.41 Avg. = 0.70 	 Workflow = 5.60 H = 1.85  Instrument = 1.12 H = 0.37 Harmonizer = 203% Max = 1.26 Avg. = 0.64 

- ◆ Without Harmonization- Mix instruments require E-Factor= 6
- ◆ With Harmonization- Mix instruments enables E-Factor= 1.8

Two Instrument Strategies: Process vs Spot

Spot/Brand Color Instrument Strategy

- ◆ Resign that every instrument is different
- ◆ Track same color product with different instruments/conditions

Gatorade Frost				Reference Value	Last Measurement	△	⌘	☁
▶ ☐ Label Transparent	60	⌘		 L=92 a=0 b=3	2019-09-30 16:28	1.5	✓	🔍
▶ ☐ Orange overprinted on Red	24	⌘		 L=51 a=64 b=64	2019-09-30 16:28	0.8	✓	🔍
▶ ☐ Printed Black	41	⌘					✗	
▼ ☐ Printed Cyan	22	⌘		 L=68 a=-31 b=-31	2019-09-30 16:28	1.1	✓	🔍
☐ REF - M1/ 2	9	⌘		 L=68 a=-31 b=-31	2019-09-30 16:28	1.1	✓	🔍
☐ TR - M1/ 2	13	⌘		 L=63 a=-16 b=-18	2019-09-30 15:09	1.4	✓	🔍

- ◆ Accommodates mixing Spherical measurements and 45/0
- ◆ Communicate references to supply chain

Instrument Tracking and Compensation

Road Map to Analytics Based Print Manufacturing

GRAPHIC ARTS

PRINT MANUFACTURING

SUBJECTIVE PERSONAL-BASED JUDGMENT

METRIC-BASED JUDGMENT SCIENTIFIC

VISUAL ASSESSMENT • COMPARATIVE COLOR MEASUREMENT • ADVANCED COLOR CONFORMANCE



VISUAL

Personal perception-based comparison to physical standard

- no knowledge required
- expensive and time-consuming personal supervision
- dependent on the person
- lighting conditions related
- uncontrolled metamerism

**Visual
Review**



BASIC INSTRUMENTAL

Instrument-based comparison to physical standard

- numerically expressed color differences
- expensive and time-consuming personal supervision
- uncontrolled metamerism
- initial swatch-book inaccuracy

**Send
to Factory**



COLORIMETRIC AIM

Instrument-based comparison to colorimetric standard

- numerically expressed color differences
- stable color definition
- exchangeable color definition
- the possibility of remote control

**Vendor
tools**



SPECTRAL AIM

Instrument-based comparison to spectral standard

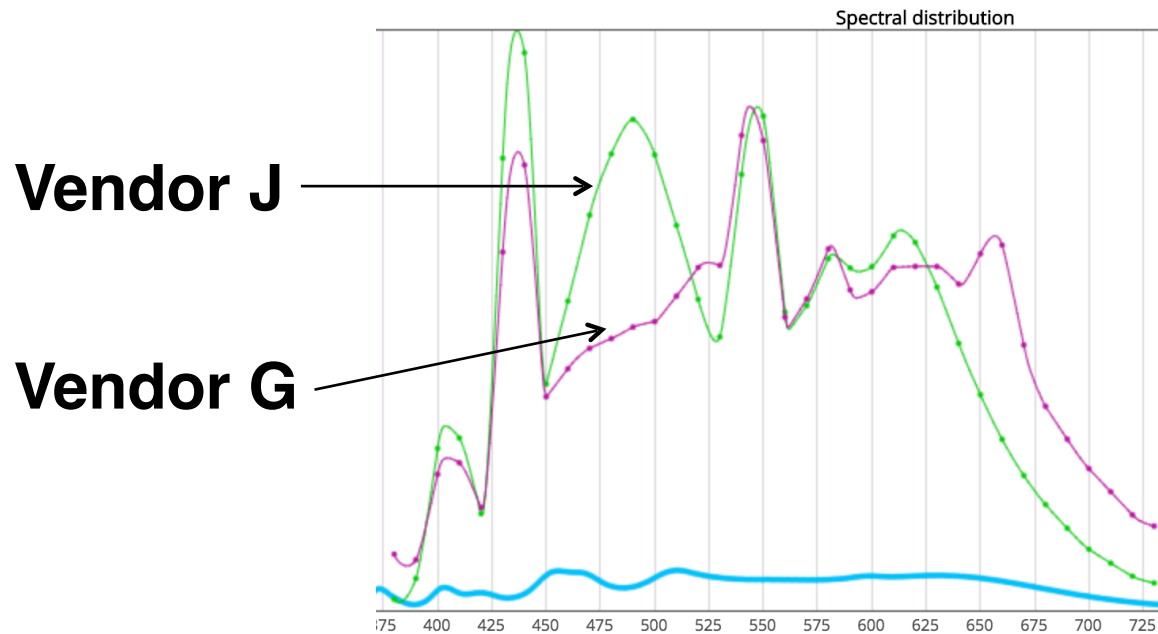
- numerically expressed color differences
- spot colors, SCTV, CxF/X-4 compliant
- exchangeable color definition
- lighting condition

**Harmonize
to Master**

Light Booth Differences

Two most used light booths on market

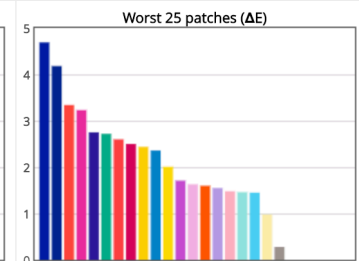
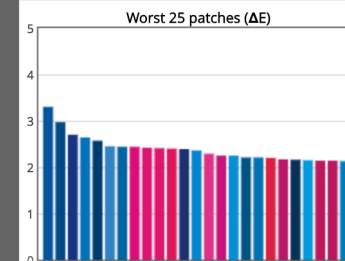
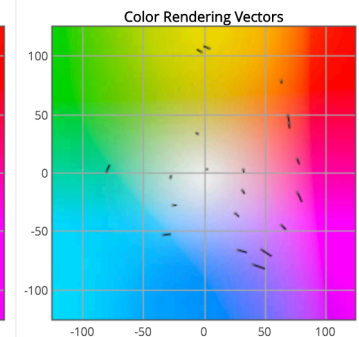
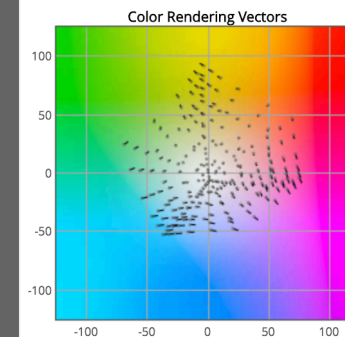
- Press has one, Prepress has other- Mismatches



Brand Colors React differently to different lighting (LED)...

Just Normlicht LED vs GTI Proofing

	CMYK				Spots			
	ΔE_{2000}	ΔE_{ab}	ΔC	ΔH	ΔE_{2000}	ΔE_{ab}	ΔC	ΔH
FACTOR	2.36				4.15			
Max	3.27	3.21	4.84	4.98	4.66	4.81	9.42	7.12
95%	2.36	2.60	3.52	4.14	4.15	4.07	8.03	6.88
Mean	1.40	1.59	1.53	1.86	2.22	2.44	3.10	3.47
Std. dev.	0.54	0.60	1.07	1.24	1.06	1.12	2.46	2.14

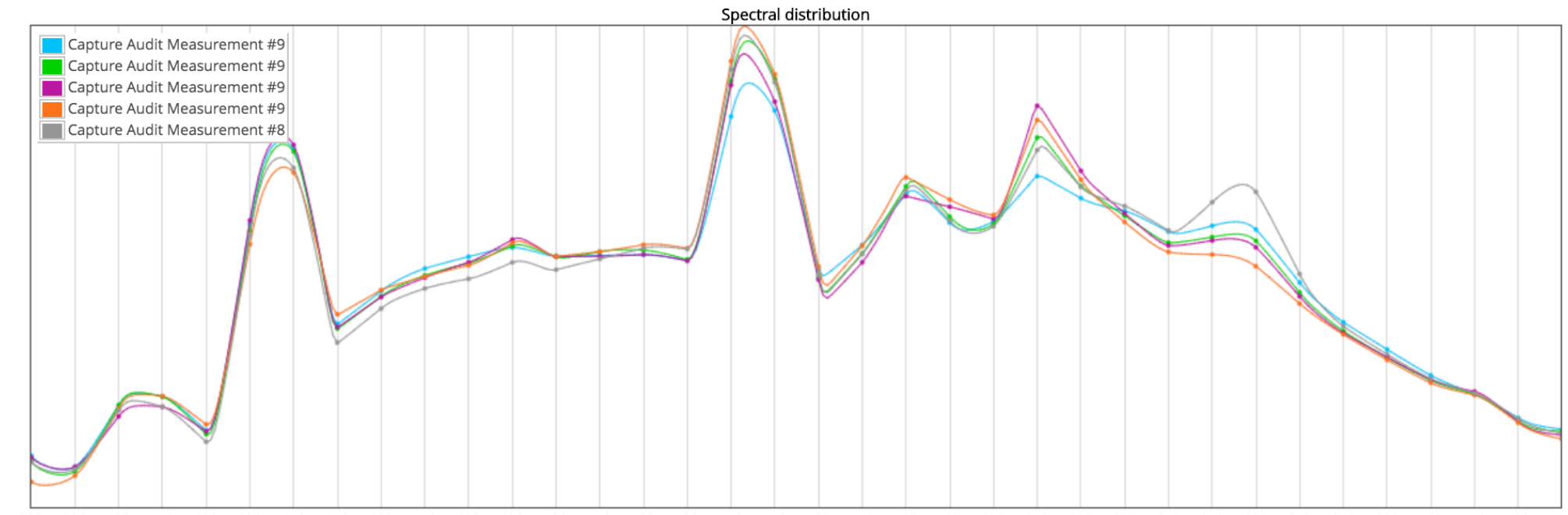


Light Booths- Fluorescent bulbs change

Quantify How Close to One Another

- Multiple Light Booths, normal variations

Spectral comparison



Light Booths

Quantify How Close to D50, and to One Another

- Two light booths that pass ISO doesn't guarantee match
- Never mind two different vendors- same vendor!!!
 - T8 Bulbs versus T12 bulbs- and different ages > 2 
- Trying to match E-9900/Gracol06 with 9000/Gracol2013
- Color server, manual corrections: very close- customer rejected- Due to Light booth!!!
- Changed ballast to support same tube, bought same batch, set schedule for change out

Light Booth Tracking and Compensation

Road Map to Analytics Based Print Manufacturing

GRAPHIC ARTS

PRINT MANUFACTURING

SUBJECTIVE PERSONAL-BASED JUDGMENT

METRIC-BASED JUDGMENT SCIENTIFIC

VISUAL ASSESSMENT • COMPARATIVE COLOR MEASUREMENT • ADVANCED COLOR CONFORMANCE



VISUAL

Personal perception-based comparison to physical standard

- no knowledge required
- expensive and time-consuming personal supervision
- dependent on the person
- lighting conditions related
- uncontrolled metamerism

**Visual
Review**



BASIC INSTRUMENTAL

Instrument-based comparison to physical standard

- numerically expressed color differences
- expensive and time-consuming personal supervision
- uncontrolled metamerism
- initial swatch-book inaccuracy

**Once year
Audit**



COLORIMETRIC AIM

Instrument-based comparison to colorimetric standard

- numerically expressed color differences
- stable color definition
- exchangeable color definition
- the possibility of remote control

**Measure
Monthly**



SPECTRAL AIM

Instrument-based comparison to spectral standard

- numerically expressed color differences
- spot colors, SCTV, CxF/X-4 compliant
- exchangeable color definition
- lighting condition

**Same Batch,
Manufacturer**

Rules For Engagement



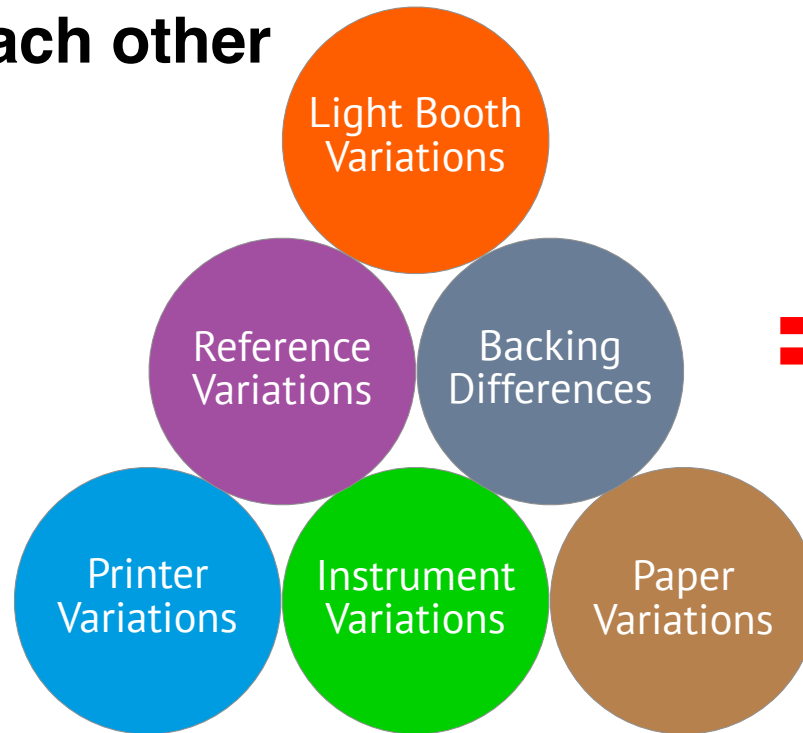
Understand the Ramification of Every Variable

- Need to be Advanced in Every Category
 - Defining References
 - Defining Tolerances
 - Defining Backing
 - Defining Instrumentation- and Harmonization
 - Defining Lighting

Each Variable Stacks on Top of Each Other

Cumulative Process:

- Each Workflow Component is tracked using ΔE or **E-Factor**
- **They all stack on each other**



$$\text{or } 12 \text{ EF} = 8 \text{ EF} \text{ or } 5 \text{ EF}$$

Print Manufacturing Salable Number

Road Map to Analytics Based Print Manufacturing

GRAPHIC ARTS

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VISUAL

Personal perception-based comparison to physical standard

- no knowledge required
- expensive and time-consuming personal supervision
- dependent on the person
- lighting conditions related
- uncontrolled metamerism

 = 9+



BASIC INSTRUMENTAL

Instrument-based comparison to physical standard

- numerically expressed color differences
- expensive and time-consuming personal supervision
- uncontrolled metamerism
- initial swatch-book inaccuracy

 = 6-8



COLORIMETRIC AIM

Instrument-based comparison to colorimetric standard

- numerically expressed color differences
- stable color definition
- exchangeable color definition
- the possibility of remote control

 = 4-5



SPECTRAL AIM

Instrument-based comparison to spectral standard

- numerically expressed color differences
- spot colors, SCTV, CxF/X-4 compliant
- exchangeable color definition
- lighting condition

 = 2-3

Color Conformance vs. Process Control

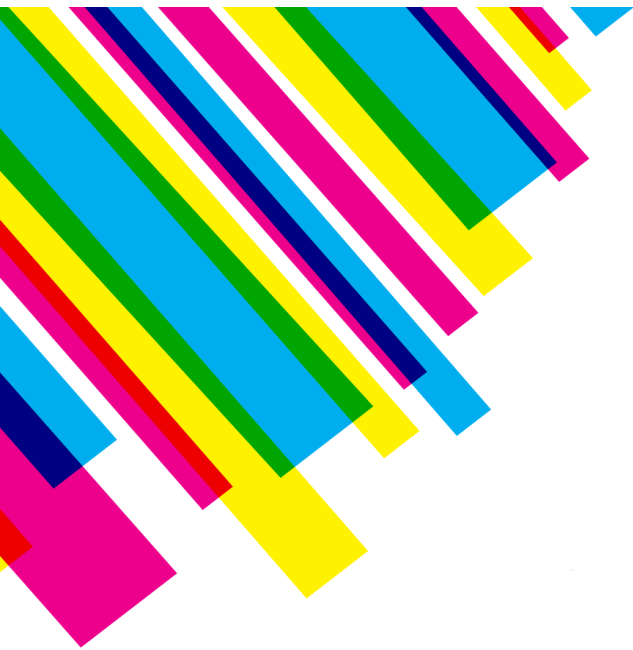
Defined tolerances in ΔE , E-Factor will determine:

- What type of process control for given manufacturing
- How often process control is performed
- How tight the process control metrics are
- How tight raw materials have to accountable to
- Proactively assessing all variables, all time
 - Not sending instrument back to factory once/year
- Communicating to Operators, Management, Sales etc.

If You Want any Chance for 2 ΔE /E-Factor

Need to be maximum maturity for every category

- Defining and Communicating Digital References
- Defining and Communicating Intelligent Tolerances
- Defining Print Manufacturing Capability (E-Factor)
- Defining Substrates, and allowing SCCA
- Defining Instrument Backing (ISO 13655-2017)
- Harmonizing Instruments (Compensate for differences)
- Using same light booth/bulbs, tracking bulb age
- Real time tracking and assessment



Thank you for attending!

COLOR20

get the answers here

